

**Clarification on Pre-Bid queries of Tender invitation for the supply of Imaging and Radiology Equipments on Rental / Long term lease basis**

**Pre Bid Meeting Date: 30th August 2016,  
Time: 14:00 Hrs  
Venue: HLL Corporate Head Office, Trivandrum**

Sl . No	Queries raised by Service Provider	Clarification by HLL
1	Are Pre owned machines permitted to be offered in the tender?	Pre-owned machines with 2 year old and 5 year valid CMC will be considered. Copy of the warranty certificate and CMC from the OEM shall be provided along with Technical bid. The rate for brand new machine and pre-owned machine shall be quoted separately as per the prescribed format of price bid.
2	Compensation for excess down time beyond the 95 % standard Uptime be specified	25% of the average daily billing of the previous month will be charged as compensation.
3	The Offer may be restricted to Lease / Rental Only	The offer is restricted to Rental/ Operational lease and Financial lease
4	Trial period prior to acceptance of the machine be specified in the tender	HLL will take over the system after the 1 month successful running
5	Turn key matters to be clarified in the tender	The turnkey work of the vendor is limited to the safe unloading and handling of equipment site , installation and commissioning. Major electrical, civil modification work shall be done by HLL at its own cost. In the case of MRI the supply of RF & shielding work will be under the scope of Vendor.
6	The participation may be restricted to OEM / Distributors ( Companies ) Only , this will encourage qualitative competition rather than being dependent on OEM as the rates can be significantly higher .	Can't be considered
7	EMD may not be changed as the tender is already on a lease / rental basis where in the financial obligation of the bidder is high.	Noted

8	Lease term / Rental term to be clearly specified	Minimum 5 years can be extended up to 7 years depending upon the condition and performance of system.
9	Taxes & Duties if it spills over into the GST Regime?	The quote shall be on a basic rate plus applicable taxes basis (both components separately quoted) .The rate quoted vide this tender shall be valid for 2 years.
10	Insurance should include calamity & theft during the operational period of the machine as it could be on lease / rental	The bidder has to provide insurance for the equipment for the entire leasing/ rental period
11	Films will be purchased by HLL Only.	HLL will procure Films
12	In the event of any change in the government policy on such service providers& payments , the position of the supplier should be secured with adequate counter opportunities & payments for it.	HLL will enter into a long term agreement with the bidder in which the payment guarantee clause can be included.